

For high performance results  
partner with leaders in safe  
and productive plant and  
equipment hire



**D  
&  
M**  
PLANT·HIRE

**WE'LL MOVE THE EARTH FOR YOU**



Excavators | Bobcats | Tipplers | Backhoes | Loaders



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*Engage the leaders in plant and equipment hire to deliver high-performance results for civil construction works. Our collaborative partnerships based on diverse and tailored solutions promise an enduring business relationship. You can depend on safety, productivity and technologically-advanced equipment.*

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## Remain competitive

D & M Plant Hire understand your business. To stay competitive, you need access to a modern fuel-efficient fleet to cut emissions and increase savings. You need the advantage of large machinery to reduce the number of trips, which leads to lower fixed costs and increased productivity.

## Stay safe

Safety is paramount. To protect your people, you need to comply with Workplace Health and Safety legislation, Chain of Responsibility (CoR) management systems and other legislative reforms.

## Outperform

We know the challenges of earthmoving in the civil construction industry. To deliver high-performance outcomes and secure and sustain client relationships you need consistency. To get the job done you want:

- Unparalleled customer service and proven expertise from the best people
- Access to long-standing business relationships
- A diverse range of technologically advanced, well-maintained and frequently updated equipment
- Access to an extensive range of attachments such as rock breakers, augers, rock grabs, compaction wheels and road brooms to suit different operating environments
- A partner committed to robust risk management and environmental performance systems

## Partner with D & M Plant Hire and we'll move the earth for you

Established in 1972, D & M Plant Hire provide technologically advanced plant and equipment (wet and dry) for the civil construction industry – and back it with exceptional service and support. People are the foundation for the success of our third-generation family company. We provide consistent around-the-clock service and have an extensive and constantly upgraded fleet to meet all your onsite needs.

Our team delivers:

- ✓ **Unrivalled service** – in dry hire and wet hire of civil construction equipment with trained operators. Our experience and the size of our fleet mean we bring you the right people with the right skills and machinery to deliver the outcomes you need.
- ✓ **Flexibility** – through competitive pricing, rapid response to onsite needs and innovative product development. We can offer a mixture of wet and dry hire to minimise costs along with our team who can help you with any onsite challenge.
- ✓ **Strong risk management** – with procedures in place to deliver the best Environment, Health & Safety outcomes. We have implemented Chain of Responsibility throughout our operations.

### A proven record working on projects that include:

\$280 million Mains Road & Kessels Rd Interchange Upgrade (Baulderstone)

\$12.3 million Mt Gravatt-Capalaba Road Upgrade (Georgiou Group)

Mt Cotton Road Upgrade at Sheldon (McIlwain Civil)

\$422 million Pacific Motorway Upgrade Project, Springwood south to Daisy Hill (Bielby Holdings)

Rochedale housing estate (Civil Contractors, BMD, Golding Contractors)

Clean-up and construction around Brisbane after 2011 and 2013 floods

Clean-up and construction of a new housing estate in Grantham in 2011

# High-performance outcomes from proven leaders in the civil construction equipment industry

D & M Plant Hire are leaders in wet and dry hire of late-model mining and civil construction equipment and trucks for bulk and detailed earthworks on oil, gas and mining sites, road and rail work. A third-generation family business, established in 1972 by Doug and Margaret Phillips, D & M Plant Hire have built a reputation as leaders in the earthmoving industry. The business operates in urban, regional and remote areas in Queensland, northern New South Wales and the Northern Territory.

## People. Service. Safety.

### **People: our team have the depth of knowledge needed to sustain lasting relationships**

Our team have forged long-lasting relationships by putting people first. We listen to our clients to inform smarter and more sustainable results. The collective knowledge of more than 60 fully trained staff and more than 45 years of operational experience means we have the industry know-how to understand your project requirements. We collaborate to improve our work and constantly deliver, giving you the certainty of high-performance outcomes that guarantee repeat business. D & M Plant Hire are committed to achieving zero harm.

*“During the past 45 years D & M Plant Hire have grown to become one of Brisbane’s largest family-based earthmoving companies, shaping Brisbane through major infrastructure projects. We have helped the plant and equipment hire industry in Queensland evolve. Our long-standing, trusted team ensures we always deliver high-performance outcomes for our clients. Our people are at the core of our success.”*

### **Service: our unrivalled service will help you achieve results**

Exceptional customer service is at the heart of everything we do. We’re problem solvers. We draw on our experience and think outside the square. We’re always available. Nothing is too difficult.

We are determined to be competitive. By tailoring solutions, innovating products and providing flexible pricing arrangements that include offering wet and dry hire or a mixture of both at weekly and monthly rates, we increase performance and minimise costs for our clients.

### **Safety: our strong risk management systems deliver safe environments**

Safety is our number one priority. That’s good for people and profits. We invest in leading risk management systems to consistently achieve high-performance outcomes that strengthen our partnerships.

Our record speaks for itself:

- Over 3,498 no loss time to injury days as at August 2017. We aim to create an injury and illness free workplace.
- Staff are trained in a Chain of Responsibility (CoR) management system under the 2013 Heavy Vehicle National Law.
- We are national code compliant.

# Fleet: choose from a diverse range of modern equipment to meet any onsite challenge

Our diverse fleet gives you the flexibility to provide solutions for any civil and construction works project. Our technologically advanced, well-maintained equipment and machinery is available for wet and dry hire.

## Features

- More than 100 vehicles and construction plant in a large and growing, diverse fleet
- The latest safety and efficiency features such as high-performance, low-emission engines, reversing cameras, craning drop valves and emergency e-stops
- New equipment with GPS tracking

## Servicing

- Proactive maintenance programs for all machinery
- OEM trained mechanics provide fleet maintenance
- Equipment with four-year Full Fleet Maintenance service schedules from the equipment supplier
- GPS tracking to provide you with computer alerts for servicing schedules



## Equipment

- Excavators
- Combos
- Positrack
- Skidsteers
- Dozers
- Graders
- Rollers
- Telehandlers
- Articulated dump trucks
- Water carts (25,000 litre and 45,000 litre)
- Tandem and semi-tippers
- Low loaders
- Truck and dogs

## Attachments

- Dig buckets
- Rock breakers
- Post hole borers
- Rock grabs
- Pulverisers
- Shears
- Trenchers
- Profilers
- Brooms
- Screening buckets
- Vibe plate
- Rippers
- Spreader bars
- Tilting batter buckets
- Heavy duty dig buckets
- Vacuum lift attachments
- Lighting towers
- Site offices and generators



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*D & M Plant Hire are industry leaders. We have established networks to source the equipment you need to meet any operational challenge.*

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## Strong management to drive safe, efficient and innovative practices

Our strong management team works to quickly respond to the changing operational conditions of civil construction works. We continue to excel and innovate to provide the latest equipment for fast, safe production.

### Our People

- 60 staff
- Strong management team
- Safety and HR management
- Quality assurance
- Asset management
- Financial controller
- Project management
- Site supervision
- Estimation and contracts
- Accounts and payroll



#### **Ray Phillips – CEO**

Ray firmly believes in hard work, professionalism and the benefits of delivering customer service above and beyond. He continues his late father's legacy by bringing with him a remarkable business acumen that has developed over almost four-decades in the earthmoving industry, ensuring that D & M Plant Hire grows and remains robust for many years to come.



#### **Margaret Phillips – Director**

A founding partner, Margaret is responsible for the day-to-day financial operations across the organisation. Her role in setting up the administration and finance of the business was invaluable to its success. She continues to oversee the delivery of excellent customer service standards.

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*The long-standing team has helped shape Brisbane through major infrastructure projects and helped the plant and equipment hire industry in Queensland evolve.*

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## Our Heritage

D & M Plant Hire is a large earthmoving family business that was literally built from the ground up with one truck and a lot of determination after it was first established by Doug and Margaret Phillips in 1972. Over the decades D & M Plant Hire grew substantially, evolving into the robust plant hire business it is today.

In the 1980s several family members joined D & M Plant Hire and the company expanded. Between 1990 and 2000 it employed over 60 staff and accumulated over 100 vehicles.

In 1997 Doug purchased a block of land in Cleveland, which gave birth to his manufacturing subsidiary Titan Manufacturing. Although Titan was sold to Shawx Manufacturing in February 2016, the business remains located next to D & M Plant Hire and the two companies share a strong synergy with the same values and ethics.

Doug Phillips was a smart, hardworking, hands-on businessman, who lived and breathed his company and through his projects helped shape the Brisbane we know today. Doug loved his family and deeply valued his staff. He recognised that people are the foundation for success. This is a crucial component for understanding D & M Plant Hire's successful positioning as a leader in the earthmoving industry. Also instrumental was an emphasis on honesty and going that extra mile to ensure a high-level of service, support and customer focus was maintained.

Everything was already in place for a smooth transition upon Doug's passing. This is why the business remains in great hands and will continue to triumph with Doug's son Ray Phillips at the forefront as CEO.

Sharing a joint vision, Ray is determined to maintain the family legacy and continue to evolve D & M Plant Hire as his father intended. Having worked alongside him for 45 years, Ray inherited his father's prowess, hardworking attitude, remarkable business acumen and strong proactive focus on providing excellent customer service. Ray's mother Margaret also reinforces that original legacy by continuing to be involved in the business.

D & M Plant Hire's status as a leading earth moving business will endure. You can continue to count on their consistently high level of efficiency and professionalism that factors in change and innovation, along with the unparalleled emphasis on surpassing customer requirements that this family business is renowned for.

# Robust management systems to mitigate risk and deliver consistent performance

We apply a systematic approach across our business, particularly in the areas of health, safety and the environment to mitigate risk and improve performance.

## Health, safety and the environment

Building resilience through safety is an integral part of our business practices. We are committed to providing a safe and healthy workplace for all employees, contractors and visitors. We do this by training our personnel in workplace health and safety roles and first aid to ensure all employees are qualified in our internal safety management systems.

D & M Plant Hire have a Workplace Health and Safety management system that is certified to BS OHSAS 18001:2007 and AS/NZS 4801:2001 standards. The system covers all aspects of operations including transportation of equipment, maintenance of equipment and wet hire activities.

Our environmental management system is certified to ISO14000. We seek to minimise our impact on the environment. This includes investing in new equipment that has improved emission performance and a program of oil sampling and maintenance to ensure that equipment is maintained in top operating condition.

## Quality and Risk Management

D & M Plant Hire have a quality policy and management plan certified to AS/NZS ISO 9001:2008 standards. Delivering quality outcomes is a core driver for the company. We are committed to monitoring equipment performance, reinvesting in the latest equipment and ensuring that equipment fits clients' needs and delivers high-quality outcomes.

The company's risk management approach includes continuous reinvestment in our fleet and proactive monitoring of fleet performance. We have implemented Chain of Responsibility (CoR) throughout our operations.

## Insurances

D & M Plant Hire carry the following insurances:

- WorkCover
- Public liability
- Vehicle and equipment







**WE'LL MOVE THE EARTH FOR YOU**

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**1800 DRYHIRE** or **1800 WETHIRE**  
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