



# Capability Statement



**WE'LL MOVE THE EARTH FOR YOU**



# Capability Statement

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# Capabilities

D & M Plant Hire is a leader in wet and dry hire of late model civil construction equipment and trucks for bulk and detailed earthworks on oil, gas and mining sites, road and rail work. Equipment is fitted with the latest safety and operating efficiency features, as standard items, including low emission motors and reversing cameras.

D & M Plant Hire combines high levels of reliability and efficiency with leading risk management approaches to deliver safety and productivity benefits to clients. D & M Plant Hire was one of the first civil plant hire firms in Queensland to invest in Chain of Responsibility (CoR) management systems and staff training to be code compliant with heavy vehicle national laws.

## The D & M Plant Hire fleet comprises:

- Excavators, combos, positrack and skidsteers;
- Water carts, tandem, low loaders, truck and dogs; and
- Attachments cover the full range from buckets to rock breakers, post hole borers, rock grabs, pulverisers, shears, trenchers, profilers, brooms, screening buckets, vibe plate, rippers, spreader bars, tilting batter buckets and heavy duty dig buckets.

D & M Plant Hire supplies plant and equipment to various contracting companies for projects including Capestone Boulevard Mango Hill (BMD), Pebble Creek Project South MacLean (CCA Winslow), as well as projects for Boral Asphalt, Brisbane City Council and Gold Coast City Council.

D & M Plant Hire supplies dry and wet hire equipment in the Brisbane, Gold Coast and Ipswich areas as well as the Sunshine Coast. D & M Plant Hire's fleet operates in urban, regional and remote areas in Queensland and Northern New South Wales.





## D & M Plant Hire Services Include:

**Dry hire and wet hire of civil construction equipment** with competent and experienced operators.

Equipment and trucks are late model. D & M Plant Hire purchases a range of brands to provide a diverse fleet to clients. D & M Plant Hire has a fleet of over 50 vehicles and construction plant.

### Vehicles and Equipment include:

- **Combos** – Excavator/skid steer and tipper. 3 to 8 tonnes;
- **Excavators** – 3 – 50 tonne excavators and 34 tonne longreach excavator;  
Supplied with a wide range of attachments and accessories including rock breakers, rockgrabs, rippers and pulverisers, compaction wheels, augers and rock saws, Topcon GPS back to base or with T-Link;  
**Note:** All D & M Plant Hire excavators are fitted to full Mine Specification with GPS tracking and monitoring and are under full fleet maintenance programs.
- **Skidsteer/positracks** – 1800 wide with cross flow 4 in 1 bucket, broom, profiler, augers, slasher, trencher and pallet forks;
- **Water carts** – 12,000 litre capacity;
- **Tippers** – 10 to 15 metres;
- **Trailers** – wide range;
- **Truck and dogs**; and
- **Low loaders.**

### Standard equipment features include:

- Emergency stop buttons
- Battery isolators
- Fire suppression
- ROPS and FOPS
- Craning valves
- Reversing beepers and cameras
- Automatic tarps
- Swinging tail gates
- GPS
- Ergonomic seating and cabs including air-conditioning
- Fuel burn and emission reduction

### Machine attachments include:

- Buckets including tilting batter buckets and heavy duty dig buckets
- Rock breakers
- Post hole borers
- Rock grabs
- Pulverisers
- Shears
- Trenchers
- Profilers
- Brooms
- Screening buckets, vibe plate, rippers, spreaderbars



#### **Maintenance and breakdown service for the fleet includes:**

- Proactive maintenance programs for all machinery. D & M Plant Hire undertakes all its own maintenance and has OEM trained mechanics.
- A 24-hour breakdown service with qualified diesel fitters.
- On site and fleet support repairs using fully equipped service and field vehicles.
- Qualified diesel mechanics and fitters to guarantee that repairs are completed quickly to minimise any possible downtime.

If major repairs are required, replacement machines are provided.

### **Our Staff and Operators:**

#### **Qualified and Competent Operators:**

D & M Plant Hire employs more than 30 qualified and competent operators who possess extensive experience operating equipment on major projects.

Staff turnover is low, and many operators bring with them decades of experience in high precision work. Only fully qualified staff operate or repair plant and equipment.

All plant operators are issued with high visibility bio-motion uniforms as part of D & M Plant Hire's commitment to safety performance and professional presentation.

#### **Training:**

D & M Plant Hire Staff and Operators are trained to ensure they work safely and effectively in delivering a quality high value service to our Customers.

***“Customer needs are  
paramount to our business”  
Doug Phillips***



# Facilities and Resources

All D & M Plant Hire operations and maintenance activities are conducted from the Head Office site in Cleveland.

## Facilities and Resources include:

- Operations Office;
- 2,000m<sup>2</sup> workshop for fleet maintenance;
- Pits and hoists;
- 6 work bays fully equipped for vehicle and equipment maintenance; and
- Washdown bay.

D & M Plant Hire has a proactive maintenance management plan and all machinery and plant is maintained to recommended manufacturer and industry standards. Daily pre-start checks are carried out on all machinery and plant to ensure it is in full working order before work commences.



# Track Record

D & M Plant Hire has worked successfully with Laing O'Rourke, WDS, Boulderstone (now named Lend Lease), Golding, Pensar, Boral, Brisbane City Council, BMD, EDI Downer, Hutchinson Builders, RPQ, RoadTek, Leighton, Ventia (previously Thiess), Ipswich City Council, CCA Winslow, Gold Coast City Council, Lantrak Logistics (Qld) Pty Ltd, FK Gardner & Sons Pty Ltd, HEH Civil Pty Ltd and Shadforth Civil Pty Ltd.

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## D & M Plant Hire's past projects include:

- Capestone Mango Hill
- Pebble Creek South Maclean
- Collingwood Park Project
- Egans Avenue Beachmere Project
- Mt View Avenue Miami, Ernie Tebb Project
- Rehabilitation Projects for BCC and GCCC
- Murphy Road Chermside Project
- KSD Project.
- Mains & Kessels Rd interchange upgrade for Boulderstone (now named Lend Lease).
- Airport Link
- Gateway Bridge duplication
- Go Between Bridge
- Inner City Bypass Tunnel – Clem 7
- LAJV Northern Bus Alliance
- The South East Transit Busway
- The John Holland Section of the widened Pacific Highway
- The Springfield Development
- WISA Beaudesert
- Cooroy-Curra project
- Redcliffe Rejuvenation Project
- Gainsborough Greens, Gardner Rd Rochedale First Stage & Debbing Heights Housing Estates
- Redland Bay Rd & Beveridge Rd Thornlands upgrade

# Testimonials



## D & M PLANT HIRE – GO BETWEEN BRIDGE

This letter is to confirm that D & M Plant Hire have provided an ongoing service to the Go Between Bridge Project since May 2008

During this time, D & M Plant Hire have provided a wide range of earthmoving equipment including Excavators from 15t – 40t, 10m<sup>3</sup> tippers, 20m<sup>3</sup> truck and trailers, back hoes and water carts

D & M Plant Hire have proved to continually provide benefit to the project through being reliable, providing competitive rates and excellent level of service both from operators and office personnel

We look forward to continuing our relationship with D & M Plant Hire through to completion of project works in 2010

Sincerely,

**Sydney Phillips**  
Construction Manager

## Testimonials (continued)



For several years now D & M Plant Hire have provided Boral Asphalt QLD with access to their large fleet of late model tippers for asphalt cartage. The exceptional service provided by D & M not only includes being able to supply large numbers of trucks, sometimes at short notice, but also meeting all BAQ's safety compliance requirements, which include reversing cameras, bioluminescent reflective uniforms and undertaking BAQ inductions.

D & M is an important logistics supplier within the BAQ supply chain which ensures that the demands of all small and large road construction projects are carried out safely and successfully. This is attributed to the professional customer-focused service D & M provide and the positive and collaborative working relationship which has been maintained over the years.

**Simon Playford**

Business Operations Manager

# Testimonials (continued)

 www.major.com.au info@major.com.au	<b>Head Office:</b> 38 Prairie Road ORMEAU / YATALA QLD 4208 Phone: (07) 3807 7733 Fax: (07) 3807 6640	<b>North Side Branch:</b> 5 Nolan Drive MORAYFIELD QLD 4506 Phone: (07) 5428 6944 Fax: (07) 5428 7644	<b>West Side Branch:</b> Opening soon
	<b>OPERATOR AND DRIVER TRAINING SERVICE</b>		

10/07/2013

To Whom It May Concern:

Major Training Group is a heavy industry education & training leader; servicing clients across Queensland and Australia. Major Training Group offers courses covering a broad range of scope, including heavy vehicle training, machinery tickets, high risk courses, civil construction, industry short courses and further qualifications for traineeships and apprenticeships.

D&M Plant Hire is a well established and recognised organisation in the construction & civil industry. As part of insuring business safety and leading practice; D&M have continuously consulted with the MAJOR team when skilling and ticketing their team.

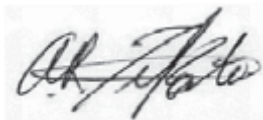
D&M utilize MAJOR for a variety of services including:

- Ticket & licensing of operators
- Verifications of Competency (VOC)
- Traineeships & Apprenticeships (Operators & Office team)
- Advice & consultation of specific tasks / training needs

Major are proud to work with an organisation that is so committed to not only complying with legislation, but exceeding the minimum standards within industry. We look forward to building our strong working relationship.

Wishing the D&M team the greatest success.

Regards,



Alex Tenkate  
Managing Director  
0419 765 500

## Testimonials (continued)



BMD and D & M Plant Hire have had a long working association.

The standard and quality of the plant and work performed by D & M Plant Hire has ensured ongoing work with BMD.

All the Staff at D & M has always reacted Quickly to the ever changing demands of supplying plant on our construction projects, and are always willing to go the extra mile to ensure our demands are met even at very short notice.

Both Doug and Ray understand the civil market and the pressures these projects face in regards to time constraint, a professional approach inherited throughout the company.

The quality and professional service at a competitive rate provided by D & M will see the relationship with BMD flourish far into the future.

Regards,

A handwritten signature in black ink, appearing to read 'B. Vining', written in a cursive style.

**Barry Vining**

**SEQ Purchasing Manager**

**BMD Constructions**

## Testimonials (continued)

**PETER TORTI PTY LTD**

Since 1998 I have been hiring plant from D & M Plant Hire Pty Ltd for numerous and varied civil projects.

During this period the management and staff of D & M have really highlighted their professionalism and advanced problem-solving and lateral thinking skills when assisting me in gearing up a project.

Doug and Ray have understood the needs of each of the projects and due to their years of experience were able to give me the correct machine for the task at hand and made sure that the maintenance and upkeep of the machines is always in good order.

They also understand that the projects are allocated on a set budget and had to deliver as quoted.

One of many reasons for choosing D & M Plant Hire Pty Ltd has been the " Nothing is too Difficult or Impossible " attitude of the team, they have managed to always supply the machine to meet my needs.

I would highly recommend D & M Plant Hire Pty Ltd and their team without hesitation



PETER TORTI

BUILDING CONSTRUCTION MANAGER

## Testimonials (continued)



CIVIL CONSTRUCTION • BUILDING • INFRASTRUCTURE

Suite 4, 28 Danks Street West End QLD 4301  
Telephone: 07 3846 8922 Facsimile: 07 3846 1888  
[www.pensar.com.au](http://www.pensar.com.au)

Monday 8<sup>th</sup> August, 2011

To the D&M Team,

I would like to thank D&M Plant Hire for there services over the past 12 months in particular with regard to the Redcliffe Seaside Village Rejuvenation Project.

This particular project posed additional challenges to those found on standard projects. The attitude and care exhibited by your operators in areas where existing services could not be located allowed for works to continue to progress with minimal disruptions. This was achieved all while working in extremely close proximity to pedestrians and live traffic in the shopping precinct.

The office also complimented the field by providing support which allowed the planning and procurement of the various plant hassle free as our requirements were continually changing.

Thank you once again and I look forward to continuing to work together on future projects.

Regards

A handwritten signature in blue ink that reads 'Nicholas Cull'.

Nicholas Cull  
Construction Manager



## Strong Management Team

Our strong management team works to quickly respond to the changing operational conditions of the construction and mining industry. We continue to excel in delivering a quality and cost effective service to our Customers, and innovate to provide the latest compliant equipment for fast, safe production.

### Our People

- Over 30 staff
- Strong Management Team
- Safety and HR management
- Quality assurance
- Asset Management
- Financial controller
- Accounts and payroll



**Ray Phillips - Director**

Ray firmly believes in hard work, professionalism and the benefits of delivering customer service above and beyond. He continues his late father's legacy by bringing with him a remarkable business acumen that has developed over almost four-decades in the earthmoving industry, ensuring that D & M Plant Hire grows and remains robust for many years to come.



**Margaret Phillips - Owner**

A founding partner, Margaret is responsible for the day-to-day financial operations across the organisation. Her role in setting up the administration and finance of the business was invaluable to its success. She continues to oversee the delivery of excellent customer service standards.



## Our Heritage

D & M Plant Hire is a large earthmoving family business that was literally built from the ground up with one truck and a lot of determination after it was first established by Doug and Margaret Phillips in 1972. Over the decades D & M Plant Hire grew substantially, evolving into the robust plant hire business it is today.

In the 1980s several family members joined D & M Plant Hire and the company expanded. Between 1990 and 2000 it employed over 60 staff and accumulated over 100 vehicles.

In 1997 Doug purchased a block of land in Cleveland, which gave birth to his manufacturing subsidiary Titan Manufacturing. Although Titan was sold to Shawx Manufacturing in February 2016, the business remains located next to D & M Plant Hire and the two companies share a strong synergy with the same values and ethics.

Doug Phillips was a smart, hardworking, hands-on businessman, who lived and breathed his company and through his projects helped shape the Brisbane we know today. Doug loved his family and deeply valued his staff. He recognised that people are the foundation for success. This is a crucial component for understanding D & M Plant Hire's successful positioning as a leader in the earthmoving industry. Also instrumental was an emphasis on honesty and going that extra mile to ensure a high-level of service, support and customer focus was maintained.

Everything was already in place for a smooth transition upon Doug's passing. This is why the business remains in great hands and will continue to triumph with Doug's son Ray Phillips at the forefront as CEO.

Sharing a joint vision, Ray is determined to maintain the family legacy and continue to evolve D & M Plant Hire as his father intended. Having worked alongside him for 45 years, Ray inherited his father's prowess, hardworking attitude, remarkable business acumen and strong proactive focus on providing excellent customer service. Ray's mother Margaret also reinforces that original legacy by continuing to be involved in the business.

D & M Plant Hire's status as a leading earth moving business will endure. You can continue to count on their consistently high level of efficiency and professionalism that factors in change and innovation, along with the unparalleled emphasis on surpassing customer requirements that this family business is renowned for.



# Management Systems

## Workplace Health and Safety

D & M Plant Hire has a Workplace Health and Safety management system that is certified to ISO 45001:2018. The system covers all aspects of operations including transportation of equipment, maintenance of equipment and wet hire activities.

## Quality System

D & M Plant Hire has a quality policy and management plan certified to the ISO 9001:2015 standard. Delivering quality outcomes is a core driver for the company. The company's commitment to monitoring equipment performance, reinvesting in the latest equipment and ensuring that equipment fits clients' needs delivers high quality outcomes.

## Environmental Management System

Our environmental management system is certified to ISO14001:2015. We seek to minimise our impact on the environment. This includes investing in new equipment that has improved emission performance and a program of oil sampling and maintenance to ensure that equipment is maintained in top operating condition.

## Risk Management System

The company's risk management approach includes continuous reinvestment in the fleet and proactive monitoring of fleet performance. The company has implemented Chain of Responsibility (CoR) throughout its operations.

## Insurances

D & M Plant Hire carries the following insurances:

- WorkCover
- Public liability insurance
- Vehicle and equipment insurance

*D & M Plant Hire has gone from strength to strength over the past 45+ years to become Brisbane's largest family-based earthmoving company*





**WE'LL MOVE THE EARTH FOR YOU**

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**Brisbane**

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